



Claude GRAFF

- Executive Adviser in the New Energy Technologies at Schneider Electric

Former :

- Chairman of Competitiveness Cluster Tenerrdis
- Executive VP Renewable Energies and member of the Executive Committee of Schneider Electric
- President & CEO of MGE UPS Systems

Professional Experience

Claude Graff is the Executive Advisor in the New Energy Technologies at Schneider Electric

From 2007 to 2009, as EVP of Renewable Energies at Schneider Electric, Claude Graff took over the creation and the development of this new business unit. He successfully realized the acquisition of the Canadian company Xantrex (photovoltaic inverters manufacturer) and the development of solutions and services for the group in the solar and wind sector.

Claude Graff started his career at Schneider Electric in 1988 as Director of Marketing and Sales in Paris and coordinated all the national negotiations with EDF , He joined the the UPS division in 1995 as the international director for Asia and Europe to be part of the creation of the new spin-off company MGE UPS Systems in Grenoble ,through a first LBO . He became COO in 1999 and successfully developed and strengthened the activities of MGE and participated to a second LBO In 2002, he became President & CEO of MGE which reached a turnover of \$ 800 million, and employed 4,000 people in more 50 countries at the time of its acquisition in 2005 by the Schneider group.

After joining the Executive Committee of Schneider Electric in 2005, Claude Graff played a leading role in the acquisition of the American leader, APC.

Prior to joining Schneider Electric, Claude Graff held different senior sales positions with the group Merlin Gerin. in Lille, Tours and Paris

Education

Claude Graff graduated from Ecole Centrale Lille, Executive MBA from HEC and Harvard Business School.(AMP)

Other responsibilities and commitments

Claude Graff has also been, since its creation in 2005 and until 2009 the Chairman of the New Energy Technologies Competitiveness Cluster, Tenerrdis (based in Rhone-Alpes) which comprises 200 industrialists, researchers, academics and local communities and whose ambition is to strengthen the competitiveness of businesses through innovation and to enhance the attractiveness of the territory.

Since 2002, Claude is a member of the Board of Directors of Gimelec (French electrical companies association) and chairs the Renewable Energy Committee. He has participated in this title at the convention "Grenelle of Environment" in 2007. He is also member of the board of SER (renewable energy companies) and chairs the Industry committee and member of the board of UFE (french utilities and energy companies)

Since 2008, Claude is a member of the Board of Directors of Grenoble INP (Grenoble Institute of technology)

Claude Graff has been a keynote speaker in numerous government and business roundtables and forums in France and Europe in the field of energy ,renewable energy , energy efficiency and at the Sustainable Opportunities Summit in Denver (USA).

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